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ITED STATES EXCHANGE COMMISSION ıgton, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	3 January 1, 2001	AND ENDING _	December 31, 2001
	MM/DD/YY		MM/DD/YY
A. R	EGISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: TJM Se	curities, Inc.		
			OFFICIAL USE ONLY
			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do not use P.O	. Box No.)	The same and
6935 Wisconsin Avenue, S	uite 510		19
	(No. and Street)		< 1000 pg 2002 >>
Chevy Chase,	Maryland		20815
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT	IN REGARD TO THE	S REPORT
Thomas J. Murray			301-657-3118
Thomas o. ratity			(Area Code — Telephone No.)
	······································		
B. A(COUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained	i in this Report*	
Goodman & Company			
C	lame — if individual, state last, first, i		
1430 Spring Hill Road,	Suite 300	McLean, Virgir	nia 22102
(Address)	(City)	(State)	Zip Code)
CHECK ONE:			BBOOLOOF
□ Certified Public Accountant			PROCESSED
☐ Public Accountant		*	MAR 2 0 2002
☐ Accountant not resident in Unite	ed States or any of its poss	essions.	MAK TO TOOF
	FOR OFFICIAL USE ON	LY	THOMSON
			FINANCIAL
i i			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

H3-19-02

OATH OR AFFIRMATION

۲.	Thomas J. Murray		, swear (or affirm) that, to the
best	of my knowledge and belief the acco	ompanying financial statement and s	upporting schedules pertaining to the firm of
	TIM Securities, Inc.		, as of
De	ecember 31, 2001	one two and correct I further	swear (or affirm) that neither the company
			terest in any account classified soley as that of
4,3			
		Du Du	resident
. _*	Notary Public	Steven Anthony Notary Public, State of Ma My Commission Expires Augus	Title ityland it 13, 2002
10 10 10	Computation for Determination of	al Condition. Iders' Equity or Partners' or Sole Press Subordinated to Claims of Creditor of Reserve Requirements Pursuant to the ession or control Requirements Under the Private explanation, of the Computation of the Reserve Requirements Under I	ors. Rule 15c3-3. Rule 15c3-3. ion of Net Capital Under Rule 15c3-1 and the
X 	(1) An Oath or Affirmation.(m) A copy of the SIPC Supplementa		nave existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS YEAR ENDED December 31, 2001

TJM SECURITIES, INC.

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TJM SECURITIES, INC.

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REPORT OF INDEPENDENT AUDITORS

The Board of Directors *TJM Securities, Inc.*

We have audited the accompanying statement of financial condition for noncarrying, nonclearing and certain other brokers or dealers of *TJM Securities, Inc.*, (the "Company") as of December 31, 2001, and the related statements of income (loss), changes in ownership equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that are being filed pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

These financial statements are presented in the format pursuant to Section 17 of the Securities and Exchange Act of 1934 and Rule 17a-5 thereunder.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *TJM Securities*, *Inc.* as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Goodman + Company

McLean, Virginia January 29, 2002

1430 Spring Hill Road, Suite 300, McLean, VA 22102-3000 ph: 703.970.0400 fax: 703.970.0401 www.goodmanco.com

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER	TJM Securities, Inc.	N 3	100
			 ,

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

	CE	ERTAIN OTHER BE	OKERS OR	DEALERS			
			as	of (MM/DD/YY) _	Decemb	<u>er 31, 200</u>] 99
					NO. 8-3		98
		ASS	ETS			Consolidated	198
	••					Unconsolidated	199
		Allowable		Non-Allowa	able	Tot	al
1.	Cash	159,258	200		s	159,258	3 750
2.	Receivables from brokers or dealers:						
	A. Clearance account 3 _	19,104	295				
	B. Other		300 \$	94	550	19.198	810
3.	Receivables from non-customers		355		600 ,		830
4.	Securities and spot commodities						
	owned, at market value:						
	A. Exempted securities		418				
	B. Debt securities		419				
	C. Options		420				
	D. Other securities		424				۲
	E. Spot commodities		430				850
5.	Securities and/or other investments			,			
	not readily marketable:						
	A. At cost \$ 130						
	B. At estimated fair value		440		610		860
6.	Securities borrowed under subordination agree-						
	ments and partners' individual and capital						
	securities accounts, at market value:		460		630		880
	A. Exempted securities \$						
	B. Other securities \$ 150						
7	Secured demand notes:		470		640		890
٠.	-	· · · · · · · · · · · · · · · · · · ·					1 303
	market value of collateral: A. Exempted	•					
	securities \$ 170						
	B. Other						
	securities \$						
٥.	Memberships in exchanges: A. Owned, at						
	market \$ 190					**	
	B. Owned, at cost				650		
	C. Contributed for use of the company,						
	at market value		Ţ		660		900
9.	Investment in and receivables from					·	
	affiliates, subsidiaries and						
	associated partnerships		480	<u> </u>	670		910
10.	Property, furniture, equipment,						
	leasehold improvements and rights						
	under lease agreements, at cost-net						
	of accumulated depreci; tion						
	and amortization		490	4,962	680	4,962	920
11.	Other assets.		535	3,975	735	3,975	930
12.	TOTAL ASSETS	178,362	540 \$	9,031	740 \$	-187,393	940
	-						OMIT PENNIES

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER

TJM Securities, Inc.

as of December 31, 2001

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

LIABILITIES AND OWNERSHIP EQUITY

	Liabilities	A.I. Liabilities*		Non-A.I. Liabilities*	Total
13.	Bank loans payable	\$	1045 \$	1255	\$ 1470
14.	Payable to brokers or dealers:				
	A. Clearance account		1114	1315	1560
	B. Other	10	1115	1305	1540
15.	Payable to non-customers		1155	1355	1610
16.	Securities sold not yet purchased, at market value			1360	1620
17.	Accounts payable, accrued liabilities,				
	expenses and other	63,841	1205	1385	63,841 1685
18.	Notes and mortgages payable:				
	A. Unsecured		1210		1690
	B. Secured		1211	1390	1700
19.	Liabilities subordinated to claims				
	of general creditors:				
	A. Cash borrowings:			1400	1710
	1. from outsiders § \$	970			
	2. Includes equity subordination (15c3-1 (d))	000			
•	of	980			
	B. Securities borrowings, at market value:			1410	1720
	from outsiders \$	990			
	C. Pursuant to secured demand note				
	collateral agreements:			1420	1730
		1000			
	2. Includes equity subordination (15c3-1 (d))	1010]			
		1010			
	D. Exchange memberships contributed for			1430	1740
	use of company, at market value			1430	1740
	E. Accounts and other borrowings not		1220	1440	1750
20	qualified for net capital purposes	s 63,841	1230 \$	1450	\$ 63,841 1760
20.	TOTAL LIABILITIES	3 00/011	1 1230 \$	11430	3 03/011 1/00
	Ownership Equity				
21.	Sole proprietorship	<u> </u>			[\$ 1770
22.	Partnership (limited partners	\$	1920)		1780
23.	Corporation:				
	A. Preferred stock			<u>.</u>	1791
	B. Common stock 5.,000. shares.				
	C. Additional paid-in capital shares.				
	D. Retained earnings				
•	E. Total				
	F. Less capital stock in treasury				
24.	TOTAL OWNERSHIP EQUITY				
25.	TOTAL LIABILITIES AND OWNERSHIP	EQUITY			
	*Brokers or dealers electing the alternativ	e net capital, requirement n	nethod need	not complete these columns.	OMIT PENNIES
	The accompanying	ig notes are an integral j	part of thes	se financial statements.	ALTERNATIVE FILERS
					3 1

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER TJM Securities, Inc. For the period (MMDDYY) from 7 3932 to 12/31/01 Number of months included in this statement 393 STATEMENT OF INCOME (LOSS) REVENUE 1. Commissions: a. Commissions on transactions in exchange listed equity securities executed on an exchange......\$ 124,862 393 b. Commissions on listed option transactions ~0-393 58,877 c. All other securities commissions 393 183,739 394 d. Total securities commissions 2. Gains or losses on firm securities trading accounts a. From market making in options on a national securities exchange 394 b. From all other trading 394 c. Total gain (loss) 395 3. Gains or losses on firm securities investment accounts 395 395 55,538 5. Revenue from sale of investment company shares 397 6. Commodities revenue 399 397 399 118.173 403 <u>357,450</u> **EXPENSES** 10. Salaries and other employment costs for general partners and voting stockholder officers\$ 108,576 11. Other employee compensation and benefits 23,842 411 414 13. Interest expense 407 a. Includes interest on accounts subject to subordination agreements 419 14. Regulatory fees and expenses 5,310 197,085 15. Other expenses 410 16. Total expenses\$ 334,813 4200 **NET INCOME** 22,637 17. Net income (loss) before Federal Income taxes and Items below (Item 9 less Item 16)......\$ 4210 18. Provision for Federal Income taxes (for parent only) 4220 4222 19. Equity In earnings (losses) of unconsolidated subsidiarles not included above a. After Federal income taxes of 4224 20. Extraordinary galns (losses) a. After Federal income taxes of 4239 21. Cumulative effect of changes in accounting principles 4225 4230 MONTHLY INCOME 4211

23. Income (current month only) before provision for Federal income taxes and extraordinary items......\$

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

				_
BR	ROKER OR DEALER		·	
	TJM Securities, Inc.			_
	For the period (MMDDYY) from $1/1/01$	· · · · · ·	to <u>12/31/01</u>	_
•		. "		
	STATEMENT OF CHANGES IN OWNERSHIP EQUITY			
	(SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)			
	I. Balance, beginning of period	2	110,465 424	<u></u>
•.	A. Net income (loss)		22,637 425	
		i2 \	426	_
	B. Additions (Includes non-conforming capital of Distributions \$ 426 C. Deductions (Includes non-conforming capital of Distributions \$ 426			_
	C. Deductions (Includes non-conforming capital of Discussion Conforming Capital Conforming Capital Of Discussion Capital	<u>-</u> " _	(9,550) 427	_
2	2. Balance, end of period (From item 1800)	•	123,552 429	ភ
۷.	Balance, end of period (From item 1000)	· · · · · •	123,334 429	=
	STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED			
	TO CLAIMS OF GENERAL CREDITORS			
	,			
3.	3. Balance, beginning of period	▼ \$	-0- 430	ō
	A. Increases	-		ō
	B. Decreases		432	ō
		-		_
4.	I. Balance, end of period (From item 3520)	\$	_0_ 433	ō
• •		_		=

TJM SECURITIES, INC.

STATEMENT OF CASH FLOWS

Year Ended December 31, 2001		
Cash flows from operating activities		
Net income	\$	22,637
Adjustments to reconcile to net cash from operating activities:		
Depreciation		1,029
Change in:		
Receivables from non-customers		2,866
Other assets		2,210
Accounts payable, accrued liabilities, expenses and other		(28,847)
Net cash used by operating activities		(105)
Cash flows from financing activities		
Dividend distributions to stockholder		(9,550)
Net decrease in cash		(9,655)
Cash and cash equivalents - beginning of year		168,913
Cash and cash equivalents - end of year	\$	159,258

TJM SECURITIES, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2001

1. Organization And Nature Of Business

TJM Securities, *Inc.*, (the "Company") is a securities broker-dealer operating on a fully disclosed basis with RBC Dain Rauscher, Inc. The Company's clients are located mainly within the Washington, DC metropolitan area.

2. Summary Of Significant Accounting Policies

Basis of Presentation

The financial statements are presented in the format as required by S.E.C. Rule 17a-5.

Income Taxes

The Company's stockholder has elected S corporation status. In lieu of corporate income taxes, the stockholder of an S corporation is taxed on the Company's taxable income.

Property, Furniture and Equipment

Property, furniture and equipment are recorded at cost and are being depreciated using an accelerated method over an estimated useful life of five years. Depreciation expense for the year was \$1,029.

Retirement Plan

The Company has a 401(k) profit sharing plan. Company contributions are flexible and totaled \$1,275 for the year ending December 31, 2001.

Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

2. Summary Of Significant Accounting Policies (Continued)

Concentration of Credit Risk

The Company maintains its cash balances in one financial institution. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 2001, the Company's uninsured cash balance totaled \$59,258.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Property, Furniture And Equipment

Property, furniture and equipment are carried at cost and consist of the following:

Furniture and equipment	\$ 21,918
Less: accumulated depreciation	(16,956)
	\$ 4,962

4. Accounts Payable, Accrued Liabilities, Expenses And Other

Accounts payable, accrued liabilities, expenses and other consist of the following significant categories:

Payroll taxes accrued and withheld	\$	49,751
Accrued retirement plan contribution		1,275
Commissions payable		9,365
Due to TMA Insurance	_	3,450
	\$	63,841

Ç

5. Related Party Transactions

The Company shares office space and facilities with other entities owned and operated by the officer/stockholder of the Company. For the year 2001, \$42,274 was paid by the Company for its proportionate share of such expenses.

6. Net Capital And Ratio Of Aggregate Indebtedness

As a registered broker-dealer operating on a fully disclosed basis, the Company is subject to S.E.C. Rule 15c3-1(2), as amended, which requires a minimum net capital and limits the maximum ratio of aggregate indebtedness to net capital to 15 to 1. The object of this rule is to require a broker-dealer to constantly maintain sufficient liquid assets to cover its current indebtedness; that is, it prohibits a broker-dealer from allowing its aggregate indebtedness to exceed fifteen times its net capital as defined under the rule. Pursuant to the rule, the required minimum net capital is \$50,000. As of December 31, 2001 the Company's aggregate indebtedness was \$63,841 and its net capital was \$114,521, yielding a ratio of .56 to 1. The Company's net capital, as defined, exceeds the minimum required net capital of \$50,000 by \$64,521.

7. Subsequent Event

During February 2002 the primary producer and beneficial owner of the Company transferred his brokerage relationship to another organization in contemplation of the sale of TJM Securities, Inc. to an unrelated third party.

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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY S.E.C. RULE 17a-5

The Board of Directors *TJM Securities*, *Inc.*

We have audited the accompanying financial statements of *TJM Securities*, *Inc.* for the year ended December 31, 2001, and have issued our report thereon dated January 29, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 11 to 15 that follow is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Goodman + Company

McLean, Virginia January 29, 2002

FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT PART IIA

BR	OKER OR DEALER TUM Securities, Inc.	as of Dece	ember 31, 2001
L	COMPUTATION OF NET CAPITAL	:	
1.	Total ownership equity from Statement of Financial Condition	<u>\$</u>	123,552 3480
2.	Deduct ownership equity not allowable for Net Capital	· · · · · · · · · · · · · · · · · · ·) 3490
3.	Total ownership equity qualified for Net Capital		123,552 3500
4,	Add:		
	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital		3520
	B. Other (deductions) or allowable credits (List)	·····	3525
5.	Total capital and allowable subordinated fiabilities	\$	<u>123,552</u> 3530
6.	Deductions and/or charges:		
	A. Total nonallowable assets from Statement of Financial Condition (Notes B and C) \$ 9.0	3540	
	B. Secured demand note deficiency	3590	
	C. Commodity futures contracts and spot commodities-	-	
	proprietary capital charges	3600	
	D. Other deductions and/or charges	3610 (9 037) 3620
7.	Other additions and/or allowable credits (List)		3630
8.	Net capital before haircuts on securities positions		114,521 3640
9.	Haircuts on securities (computed, where applicable,		
	pursuant to 15c3-1 (f)):		*
	A. Contractual securities commitments	3660	
	B. Subordinated securities borrowings	3670	
	C. Trading and investment securities:		
	1. Exempted securities	3735	
	2. Debt securities	-3733	
	3. Options	3730	
	4. Other securities	3734	•
	D. Undue Concentration	3650	·
	E. Other (List)	3736) 3740
10	Not Conital	S	114.521 3750

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FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER

TUM Securities, Inc.

as of December 31, 2001

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Part A

11.	Minimum net capital required (6-2/3% of line 19)	s	4,256 3756
12.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement		
	of subsidiaries computed in accordance with Note (A)	\$	50,000 3758
13.	Net capital requirement (greater of line 11 or 12)	\$	50,000 3760
14.	Excess net capital (line 10 less 13)	\$	64.521 3770
15.	Excess net capital at 1000% (line 10 less 10% of line 19)	s	108.137 3780

COMPUTATION OF AGGREGATE INDEBTEDNESS

16.	Total A.I. liabilities from Statement of Financial Condition	63,84	3790
17.	Add:		
	A. Drafts for immediate credit		
	B. Market value of securities borrowed for which no equivalent	_	
	value is paid or credited		
	C. Other unrecorded amounts (List)\$	s	3830
19.	Total aggregate indebtedness	63,84	3840
	Percentage of aggregate indebtedness to net capital (line 19÷by line 10)		3850
21.	Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1 (d)	. %	3860

COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

Part B

22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule

15c3-3 prepared as of the date of the net capital computation including both brokers or dealers
and consolidated subsidiaries' debits.

23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital
requirement of subsidiaries computed in accordance with Note (A)

24. Net capital requirement (greater of line 22 or 23)

25. Excess net capital (line 10 less 24)

26. Net capital in excess of:

5% of combined aggregate debit items or \$120,000

\$ 3920

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NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
 - 1. Minimum dollar net capital requirement, or
 - 2. 6-2/3% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in populationable exerts.
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

TJM SECURITIES, INC.

Reconciliation of Net Capital and Aggregate Indebtedness as ' Reported by Respondent to Net Capital and Aggregate Indebtedness Reported on Audit Report December 31, 2001

There are no material differences between the respondent's computation of net capital and aggregate indebtedness and the audit report's computation of net capital and aggregate indebtedness.

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER TJM Securities, Inc	as of December 31, 2001	
Ехеп	nptive Provision Under Rule 15c3-3	
25. If an exemption from Rule 15c3-3 is claimed, identify below which such exemption is based (check one only)	the section upon	
A. (k) (1)\$2,500 capital category as per Rule 15c3-1		4550
B. (k) (2)(A)—"Special Account for the Exclusive Benefit customers" maintained	and the second of the second o	4560
C. (k) (2)(B)—All customer transactions cleared through a		
broker-dealer on a fully disclosed basis. Name of firm RBC Dain Rauscher		4570
	Theorporaeea 1	4580

TJM Securities, Inc.

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

•	Type of Proposed withdrawal or Accrual See below for code to enter	December 31,	2001	A A - h - Marah		_
		Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be With- drawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (yes or no)
¥	4600	4601	4602	4603	4604	4605
<u>"</u>	4610	4611	4612	4613	4614	4615
<u>**</u>	4620	4621	4622	4623	4624	4625
Y	4630	4631	4632	4633	4634	4635
¥	4640	4641	4642	4643	4644	4645
¥ 17	4650	4651	4652	4653	4654	4655
7	4660	4661	4662	4663	4664	4665
<u>**</u>	4670	4671	4672	4673	4674	4675
<u>x</u>	4680	4681	4682	4683	4684	4685
<u>*</u>	4690	4691	4692	4693	4694	4695
			TOTAL S	-0- 4699		

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Instructions: Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed recemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

WITHDRAWAL CODE:

DESCRIPTION

1. **Equity Capital**

Subordinated Liabilities 2.

3. Accruals

4. 15c3-1(c)(2)(iv) Liabilities

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REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY S.E.C. RULE 17a-5

The Board of Directors *TJM Securities*, *Inc.*

In planning and performing our audit of the financial statements and supplemental schedules of *TJM*Securities, Inc. (the "Company"), for the year ended December 31, 2001, we considered its internal control, including control of activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (S.E.C.), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we consider relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provision of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the proceeding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the S.E.C.'s above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting practices generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the S.E.C. to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes.

Based upon our findings during the course of such audit, we are required to comment on any material inadequacies found to exist in the accounting system and internal accounting control. Due to the current size of your operation, it is not possible for you to meet the standards required for adequate internal control. However, our study and evaluation disclosed no condition that we believe to be a material weakness based upon the limited constraints of *TJM Securities*, *Inc.*

This report is intended solely for the information and use of the Board of Directors, management, the S.E.C., and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

McLean, Virginia January 29, 2002